

### Consulting and training

cold closers provides results focused consulting and training services to assist organizations develop sustainable sales development strategies and best practices to drive accelerated revenue growth, expand market share and achieve competitive dominance. A comprehensive understanding of cold closing attitude, philosophy and mechanics are the foundation for each consulting and training project that incorporates each of these ten steps:

- Analysis
- Assessment
- Diagnosis
- Recommendation
- Design
- Implementation
- Execution
- Results
- Measurement
- Systemization

For details and to schedule a complimentary assessment please call Sales at **866 945 9449 x200** or find us on the web at [www.coldclosers.com](http://www.coldclosers.com)